GIBAM composit

WHO ARE THE GIBAM COMPOSIT ADVISORS

They are able to develop a **network of customers** from all lines of work.

They provide their own customers' base with a **thorough support**, on each and every aspect regarding project development and interior design using Gibam Composit's products.

They plan their activities and follow their customers **independently**; they can reach some pretty interesting results money-wise, based on their abilities and initiative.

> They make their own **fortune**, yet they are never alone, as they can count on Gibam Composit's constant and professional support.

They commit to a minimum **sales quantity** per year.

They take actively part to the Gibam Composit

community.

They receive a state of the art **training**, functional to the professional growth of Gibam Composit's skilled associates, allowing them to keep their status and to improve their competences, through a constant and continuous exchange of information, intel, training courses and our Gibam Composit Academy.

> They are **professionals** operating in the commercial interior design business, working as interior designers, developers or sales agents.

They establish a durable **collaboration** in both the consultancy and promotion/sales' process of Gibam Composit's products.

They work on a **success fee** based commission.



HOW TO BECOME A GIBAM COMPOSIT ADVISOR

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GET STARTED

To become a Gibam Composit advisor click on the following link: www.gibamcomposit.com/advisor

FILL OUT FORM

To forward the request to become an Advisor fill out the **form**. Gibam Composit will then send you an invitation, upon revision of the application received; together with the invitation you will receive the form "Collaboration and consultancy agreement" that needs to be filled. It will become permanent once subscribed online.

GET PERSONAL PIN CODE

Once the Advisor has successfully subscribed to the aforementioned agreement, Gibam Composit will provide him/her with a pin code, namely **PIN Advise**, which will be reneawable and valid until Dec. 31st of every year. The PIN Advise is vital in order to get commission, as the customer will need to type it in prior to finalizing any tipe of order made using the configurator. This will allow the Advisor to get his/her commissions as well as the customers to get an extra discount.



HOW THE GIBAM COMPOSIT ADVISORS WORK

CIBAM

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The Advisors will need to have their **customers registered** into the configurator; each customer will get a status, which will be linked in with the actual provision.

01

The Advisors have to make sure that the customer types in their **pin code** in the actual box, while finalizing the order.

02

While the pin is typed in, the customer will actually get an extra discount on the order's amount. The Advisor will then get his **commission**, which will be based on the customer's status.

%

Every Advisor will be able to check all of his/her data by logging into his/her **control panel**.



HOW THE GIBAM COMPOSIT ADVISORS ENHANCE THEIR COMPETENCES



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Gibam Composit provides its Advisors with thorough and continuous training which aims to enhance the Advisor's professional skills both from a practical and theoretical standpoint, via our **Academy**. Our Academy offers state of the art training courses held by highly respectable relators.

02

Our **courses** consist of in-class face-to-face traning and are held at our office. We focus on: our online configurator, how to integrate SketchUP within the configurator, how to enhance your sales and visual merchadising skills and the main principles of retail.

Gibam Composit provides its associates with constant updates via purposely developped **booklets** and **newsletters** analziying main trends and developments within the industry.



WHAT WE ARE LOOKING FOR IN GIBAM COMPOSIT ADVISOR

OUR ADVISORS





BECOME A GIBAM COMPOSIT ADVISOR

Join us! Send us your CV at marketing@gibamcomposit.com